

# TOP AGENT MAGAZINE



## GREG OSBORNE

“The way I do business is to strive to manifest my core values of service to others: freedom and truth. Those core values guide my every decision and my every action,” Greg Osborne says, while explaining his work. He is owner of Bridge Capital Resources,

LLC., a private money lender specializing in financing small real estate investors. Greg funds clients who are looking to obtain small income producing properties or fix and flip homes. “They are short-term, collateral-based loans which acquire and stabilize the property for long-term financing later on,” Greg explains. They focus on streamlined application processes and fast loan closings. With Greg’s vast experience and wide range of skills, he has undoubtedly led his company towards success.

Greg has been in the mortgage banking business for 30 years, starting off as an intern at a bank and working his way up to become a regional manager covering several states. He’s been a senior executive at Wells Fargo Home Mortgage, Universal Lending Corporation and North American Mortgage Company. Knowledgeable about everything from residential to commercial, Greg stands out as a one-of-a-kind lender.

“My experience is what sets me apart,” Greg explains. “I’ve been in all facets of the industry, and I call on all of that experience to do a good job for my customers and manage my portfolio risk accordingly.” Through all of that experience, Greg has developed solid customer service skills. “I’m a one man operation. I do everything from origination to processing, to collecting payments every single month and managing pay offs. My clients are dealing with one point of contact from A-Z,” he says. Clients who work with Greg appreciate his guidance and advice throughout the transaction, trusting his expertise. He acts as a second set of eyes on their investment research, determining if it’s a good transaction from a lender’s point of view. He does a lot of number crunching for his clients, demonstrating whether a deal is a mutually beneficial opportunity or not.

Bridge Capital Resources works with the main goal of leveraging entrepreneurial creativity. Greg wants to inspire

his investors to bring about a vision of transformation, allowing them to see all of the possibilities their future can hold.

With a true passion for the mortgage industry, Greg is a long-time member and past chairman of the Colorado Mortgage Lenders Association. He is currently on the Board of Governors for CMLA as well. Another focus of Greg’s is supporting his prep school Alma mater, Fountain Valley School of Colorado. He was on the Board of Trustees for seven years, and credits the school for shaping who he is today. Greg is also a certified trainer for Integrative Mastery Programs, an organization focused on helping people achieve greater effectiveness in business and life.

Ultimately, the cornerstone of Greg’s business is his values. He can’t imagine doing it any other way.

“Business is a place where one can manifest core values. Sometimes I’m great at making those values real, other days I’m not so great. But they’re always at the forefront of my mind. I’ve learned over my career that a sustainable business focuses on serving people through the lens of benevolent core values.”



For more information about Greg Osborne of Bridge Capital Resources in Colorado, please call 303-475-5873 or email [gregosborne@bridgelending.com](mailto:gregosborne@bridgelending.com)