

TOP AGENT MAGAZINE



Catherine Fisher

Catherine Fisher, of Town & Country Realty, exudes enthusiasm for her hometown of Corvallis. This is a trait that, along with her 15+ years of real estate experience and knowledge, has earned her many loyal clients in the Willamette Valley.

While a student at Washington University in St. Louis, Missouri, Catherine became very interested in real estate. In those days, St. Louis property could be purchased for very little money. The then twenty-one year old purchased a triplex apartment building near the university, which she lived in and renovated. Then at 22, she bought her first house. Over the next few years, with her sister, she also bought, renovated, and sold a number of apartment buildings.

After graduation, Catherine obtained her real estate license in order to assist with the properties she was personally buying, developing and selling. In her first year, she closed over \$3 million in sales with an average sale price of just \$185,000. Eventually, Catherine opened her own company in 2004, Fisher & Company Real Estate Services, Inc, in St. Louis which continues to provide both brokerage and property management services.

Finally, in 2008, Catherine moved back to Corvallis with her husband to raise their family, which now includes four boys. She loves the small town feel of a college town, farm to table restaurants, cultural and artistic opportunities, and recreation like kayaking and biking.

Catherine is very active with local non-profits, including Soroptimist International, Meals on Wheels, Girls on the Run and more. Above all the others, she has a special place in her heart for the Jackson Street Youth Shelter, Inc, which has provided runaway, homeless and at-risk youth with after-school activities, emergency shelter and support for more than 12 years. Most recently, Catherine has assisted Jackson Street open a second shelter in a nearby town and open a transitional home for youth ages 18-21, too old for the traditional shelter.

To those who say, “You can never go home again,” Catherine just scoffs. Since returning to her hometown, she has gotten to enjoy her childhood all over again with her kids – on the playgrounds and parks, at Beaver games, at the same schools, even helping her boys get their first library cards at the same public library she got hers.

Catherine says her favorite parts of her career are educating clients and sharing her love and knowledge of Corvallis. Catherine says she is the only agent in town who both runs a property management division and assists clients with buying and selling. Because of these dual roles, Catherine has extensive experience with construction related issues and investment properties as well as traditional residential sales.

She adds, “Helping a client find a home is like running a matchmaking service. We’re not just taking an order and filling it. We have to find the home that speaks to the client’s heart and soul and makes them excited.”

What’s next for Catherine? After hitting this year’s sales goal in October, she has her sights set on perfecting the experience for each and every client. She is growing her team to include two additional brokers and a transaction coordinator so that she can continue to “provide the place you love to come home to.”



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<http://www.tncrealty.com/catherinefisher>
541-979-9898 | catherine@tncrealty.com