

TOP AGENT

MAGAZINE



Chamese Christianson

When asked what traits help a REALTOR® become successful, many will say it takes communication and patience. With a background in education, it is undeniable that Broker Chamese Christianson of Legacy Realty in Redmond, Oregon has superior communication skills and infinite patience. Growing up in Central Oregon, she has always appreciated the natural beauty and rare properties that the area has to offer. Her husband is a refined custom home builder, building homes in areas like Sisters, Bend and Brasada Ranch. Through his work, Chamese was exposed to the real estate world, and started considering a career in it. With his encouragement, she took the leap and became a Broker.

It was immediately clear she was meant to succeed in this business. In a short period of time, she developed strong marketing techniques, opened up an office with a team of people, and became the 2nd firm in Oregon to be fully Earth Advantage certified. She has a creative and collaborative approach to getting homes sold quickly. “I came into real estate looking at it a bit differently. I know from a builder’s vision what is expected for marketing a property,” she says. She is able to walk into a home and pinpoint its strengths, while also sharing with clients which properties would be wise investments. Marketing has become a focal point in her business; she and her team work together to plan techniques for each property. “We have created a real estate company where we work as a team, and take each individual client and look at how we can do things uniquely for them.”

This includes going into a property that will be listed and determining an individualized marketing plan. “We meet as a team to go through each property that we list, and we really decide how we’re going to get that particular property into the hands of buyer’s that we target for that property,” she explains. Marketing is one of Chamese’s favorite things about real estate, and her team makes it a top priority.

Another important part of her business is ensuring her clients are educated and knowledgeable about their options. She teaches them and leads them through the process, so they know what is happening at each step. “I lead them through it and I’m able to educate them,” she says. All of her client testimonials endlessly praise her for her communication and listening skills. They know that she is giving them honest and valuable advice, and because of this, they always refer her to others.

Though Chamese’s focus is on bringing her clients the best and most attentive service possible, she also makes time for giving back to the community. She is a board member for her daughter’s volleyball club, and is also a board member for the Boys and Girls Club. Chamese also loves bringing the community together at her office. They frequently invite local wineries, artists, breweries and other businesses to their office open houses so everyone can enjoy the eclectic arts and drink of Central Oregon.

For Chamese, real estate is all about bringing people together and building relationships. Ultimately, she aims to make the experience enjoyable for her clients. “My philosophy is to make the experience worthwhile for people. I’m not just a REALTOR®, I feel like so much more. I’m a facilitator through the buying and selling journey.”



For more information about Chamese Christianson, please call 541-279-9879 or email chamesec@gmail.com