

TOP AGENT MAGAZINE



James Hauge

James Hauge takes risks and trusts his intuition. In 2009, when no one truly knew where real estate industry was going, James took a leap of faith and chose to switch companies, working towards ownership. James Hauge has been the owner of Legacy Real Estate since 2010 – also at a time when an agent could be an entire zip code from Zillow.

James has always worked in real estate. In his youth, he helped at his mother and grandmother's real estate business, doing just about anything that was needed – including mowing lawns. Right after his high school graduation, James went to Norm Webb Real Estate School in Salem and was licensed by the Fall of that year, just in time to start college. James attended Portland State University's Real Estate Finance Program, eventually going onto selling real estate full time.

James loves the impact that real estate has on the lives of families and individuals, plus the business success stories in the commercial setting. He loves the feeling of contributing to building a successful community. James has a passion for this business; 14 years in and half the age of most agents, James has long-term sustainability. He has been at the forefront of commercial land development deals as a broker and consultant. His biggest accomplishment to date is serving as the Principal Broker and Owner of his company, Legacy Real Estate.

This being said, he has much bigger plans. He is looking to expand both the business and the presence of the brand. He is looking for quality individuals to represent Legacy, who bring integrity, honesty, and knowledge and who are also looking to build partnerships, better their services, and invest in themselves. Last year, James was able to provide top

of the line systems, superior tools, and personable support to the agents. This year he is working to develop the next level of tools for real estate agents and open more offices throughout the Willamette Valley and surrounding cities.

Most of James' clients are now friends, and he is continually reaching out to them through community events and functions. He is involved in the local Chambers and serves on several committees. James is also a founder of Divine Foundation – a nonprofit looking to help local high schools build production and recording studios, where students involved in band and the performing arts can also learn the fundamentals of the music industry, including recording, mixing and mastering. The business side of music has always been a passion of his. He is also involved with schools with hopes of enhancing their performing arts and recording programs.

James spends as much time as he can with his two kids, ages 2 and 5, family, friends and golfing in his spare time.



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