

TOP AGENT MAGAZINE



SANDRA BREWER

When speaking to Sandra Brewer, it's immediately apparent that she genuinely loves having a career in real estate and cares deeply for the people she works with. Having only been in the real estate business since October 2012, Sandra has already achieved great success. In her first full year of business, she sold over \$10 million worth of property in the 55+ community. "My first year was amazing! I've lived here in Summerfield for over 10 years—people know me from various charity events and associations so it was easy for people to call and ask me to sell their home or find them a new one," says Sandra. "I've been busy since Day 1 and I'm still busy!"

Prior to her career in real estate, Sandra worked as a loan officer and processor for 15 years. Dealing with contractors in California, she processed construction loans for people all over the country. However, once the market crashed, the construction business died and so did hers. "After my business closed, I wasn't sure what I was going to do." When friend Ken Miller, of Ken Miller & Associates, suggested that she become a real estate agent, she balked. "Why would I want to work 24 hours a day, 7 days a week?" Eventually she relented and she's never looked back. "He knew that once I got my license, I'd give it my all and that's what I've done," said Sandra.

Since then, Sandra has gone on to sell outside of Summerfield in areas such as Tigard, Sherwood and Beaverton just to name a few. So what is the secret to Sandra's quick rise to the top of her industry? "I think one of the biggest things is my personality and my genuine love for people. I don't have to work but I've found this niche and I love to sit down and just talk to people, to find out what their dreams are and then help them achieve those dreams." Sandra simply enjoys taking any extra steps to assist her clients and make the process of

buying or selling a home an easy, stress-free one. "I do so much more than I have to. I've painted houses and taken care of yards when it was needed because they are more than my clients—they're my friends," says Sandra.

Her clients can certainly attest to that. Sandra regularly receives praise for her positive and bubbly attitude and for the way she treated them from start to finish. "I treat people the way they want to be treated—with respect." It's a philosophy that has garnered amazing results. In 2014, Sandra was named the number one salesperson at Ken Miller & Associates.

Staying active in her community, Sandra enjoys playing golf with the Summerfield Women's Golf Club and devoting her time to the charity events they host several times a year. This year, the club will hold an auction and golf tournament to benefit Caring Closet and the Washington County Domestic Violence Center. In addition to working and volunteering, Sandra loves to golf, getting in a round as often as possible. As one of 8 tight-knit siblings, family is very important to Sandra and she cherishes the time spent with her loved ones. She attends her grandsons sporting events every chance she gets and looks forward to date night at the movies with her husband every Friday night.

As for her business, Sandra looks forward to simply doing her job to the best of her ability and supporting the community she lives in. "I do whatever I can for my neighborhood because it's a wonderful place to live." Undoubtedly, Sandra is one of the reasons Summerfield is such a wonderful place.

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