

TOP AGENT MAGAZINE



Tim Saeland

It's a safe bet that a man who doesn't like to compliment himself can thank that very humility for his success. After 21 years in communications technology, including six on US Navy submarines, Tim Saeland returned to school and sought a fresh professional start in 2003. "I had never worked in sales," he says. "But I'm always up for a challenge and I love to learn." Intrigued by real estate, he ultimately received licenses in both Washington and Oregon. His practice spans the entire Portland metropolitan area, where he was born and raised.

Although becoming a REALTOR® shortly before the economic downturn, Tim was not swayed by conditions that forced many agents to leave the business. Instead, the weak economy provided an opportunity to further his education and add new services. "I completed training in short-sales and received all the designations needed. I fortunately was able to meet my goals every year, but the real gain was learning new skills so I could better understand and help clients."

A member of the Oregon Association of REALTORS® and the Portland Metropolitan Association of REALTORS®, Tim is a teacher at heart. "I like to take the time to educate my clients about what they're doing. For buyers, I want to make sure they're looking for exactly what they need in the future and not just their immediate need. For sellers, I want to make sure they understand the market." He especially enjoys working with first time homebuyers. "They're so receptive to learning," he says.

First-time homebuyers are big fans of Tim, as well. Hundreds of online reviews sing his praises. One recommendation reads, "My husband and I had barely turned 20 when we decided to buy our first house. It

was incredible the amount of confusion, details, options, and factors that we were unprepared to consider. Then swept in Tim. He was kind, honest, communicative, and what more—understanding and sympathetic."

Another says, "Tim is the man to have in your corner when looking for a new home or moving up from a starter home. He is very professional and really knows his stuff. He's also the guy to go to if you're thinking about selling or are relocating to the Portland area. He gets rave reviews and really cares about his clients." Tim values his customers as people who deserve to take all the time they need during the home buying or selling process. "I am fully dedicated to treating my clients with the respect they deserve when making such an important decision in their lives," he says.

Tim's philosophies revolve around hard work and integrity. He remains available to clients before, during and after closing a transaction. "I enjoy being a continued resource for my clients and their needs for contractors, vendors and other home improvement contacts," he says. Perhaps the greatest testament to his work ethic, however, is found in a recommendation from people who worked with Tim to buy a home through a social service program of the US Department of Housing and Urban Development:

"Tim took on a complex project for us with little reward for him but of the greatest benefit to us," the homebuyer wrote. "He helped us buy a house for half price through the Good Neighbor Next Door program. Those managing the sale of the property were very difficult to work with and would not communicate with him or us. Despite this he followed through to the end, jumping through more hoops than he would have had to for a regular sale with a full commission."

To learn more about Tim Saeland, visit
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