

TOP AGENT

MAGAZINE

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With a natural talent for service and business, Jonathan Perea has taken the Southern California real estate market by storm. He got his start in the finance industry back in 2004, but he had his first taste of real estate when he was 18 years old. He sold his wife's uncle's

first house without having his license. "I worked with a licensed agent, and received a commission from it," he explains. Once he entered the finance world, he wore many different hats and held various roles, including account management, underwriting, and more. Eventually, he even became a loan officer. It was the market crash of 2008 that pushed him to switch gears and get his real estate license. Today, he's with Century 21 in Rancho Cucamonga, helping both buyers and sellers with their real estate needs.

Jonathan's customer service, top-notch negotiation skills and dedication to excellence is what sets him apart from his peers. Last year, he received the coveted Quality Service Award from Century 21. "The commitment to service, the communication, that's what stands out," he says. He understands how important this transaction is in the lives of his clients, and he takes it very seriously. Jonathan guides them throughout the process, helping them every step of the way. "My communication is stellar. That's what people want, they want to know what's going on at each step," he explains. "I actually build a relationship through my communication. You hire an agent like myself so that when you're in a transaction, you can sleep at night and not be stressed." His clients trust that he is keeping them up to date, and is making their wants and needs a top priority.

Standing as proof of his exceptional service, Jonathan has endless 5-star reviews from his happy clients. One recent buyer said, "Jonathan was the best choice for me. He was outstanding and exceptionally informed, always giving me information that would have totally bypassed me. Very down to earth but professional. As a

first-time buyer, I had done some research regarding the process but it's different when it is actually being done. In the beginning he stated, 'Don't worry, I'll guide you through the whole thing' and that's exactly what he did."

Another client also appreciated his guidance, saying, "As soon as we signed the initial paperwork to contract Jonathan as our REALTOR® he got right to work. He made sure to educate us on the process and explained in full detail every requirement and answered every question we had to ensure we were comfortable and understood the process. Jonathan met every commitment

on time and made it seem as though we were his top priority. He is well organized and truly driven to exceed our expectations. Without exception, he put us first or at least it appeared that way. I suppose doing well in business is easy if you are, as he is, driven in equal measure by both quality and efficiency. If you are looking for a top notch REAL-

TOR® in the Inland Empire look no further Jonathan Perea is your guy.

In addition to Jonathan's work in real estate, he is also involved in the community. With his church, he regularly helps out those in need, especially during the holiday season. He's also involved with City Link, FARA Alliance Research Group, Veronica's Home for Mothers, and much more.

Jonathan's love for this industry continues to grow with each passing year. There are many aspects of the business that bring him joy, but most of all, it's making his clients happy that keeps him going. "The excitement they get out of it, handing them the keys. It's really my passion to help out others, that's what drives me."



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